

Aurora Medical Center - Kenosha
10400 75th Street
Kenosha, WI 53142
(414) 942-5600

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Kenosha
Analysis Area: Southeastern (2A)
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	61.0%	57.4%	1.06	66.8%	0.91	51.9%	1.17	84.5%	0.72
Obstetrics	37.3%	39.6%	0.94	41.0%	0.91	28.1%	1.33	53.5%	0.70
Pediatrics	. %	48.0%	.	19.8%	.	20.9%	.	. %	.
Total hospital	61.6%	55.9%	1.10	61.3%	1.00	48.2%	1.28	78.8%	0.78
Average Census (Patients)									
Adult medical-surgical	28.7	30.4	0.94	37.0	0.77	28.2	1.02	20.3	1.41
Obstetrics	4.8	3.9	1.25	5.5	0.88	3.5	1.38	3.7	1.29
Pediatrics	0.0	1.8	0.00	0.8	0.00	0.5	0.00	0.0	.
Total hospital	44.4	55.4	0.80	68.6	0.65	41.9	1.06	33.9	1.31
Average Length of Stay (Days)									
Adult medical-surgical	3.8	3.9	0.97	4.0	0.96	3.7	1.03	3.4	1.13
Obstetrics	2.2	2.4	0.91	2.5	0.89	2.3	0.96	2.2	1.00
Pediatrics	.	2.4	.	1.8	.	2.3	.	.	.
Total hospital	3.8	4.3	0.88	4.4	0.87	3.7	1.03	3.3	1.17
Surgical Operations									
Inpatient	1,264	1,424	0.89	1,736	0.73	1,323	0.96	1,079	1.17
Outpatient	3,366	3,187	1.06	4,499	0.75	2,947	1.14	2,415	1.39
Inpatient as % of all surgeries	27.3%	30.9%	0.88	27.8%	0.98	31.0%	0.88	30.9%	0.88
Outpatient Visits									
Non-emergency visits	56,869	75,046	0.76	98,482	0.58	65,740	0.87	84,772	0.67
Emergency visits	19,979	14,086	1.42	19,089	1.05	16,883	1.18	17,943	1.11
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	13.8	0.07	15.3	0.07	1.0	1.00
Nurses, licensed	116.1	160.1	0.73	202.8	0.57	143.8	0.81	92.2	1.26
Ancillary nursing personnel	32.3	54.3	0.59	49.1	0.66	35.6	0.91	17.7	1.83
All other personnel	304.7	384.2	0.79	515.4	0.59	358.4	0.85	236.6	1.29
Total FTEs	454.1	613.5	0.74	781.0	0.58	553.1	0.82	347.4	1.31
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.0	14.6	0.07	9.6	0.10	16.0	0.06	1.3	0.78
Nurses, licensed	114.4	157.9	0.72	141.5	0.81	149.8	0.76	116.9	0.98
Ancillary nursing personnel	31.8	53.6	0.59	34.3	0.93	37.1	0.86	22.4	1.42
All other personnel	300.2	378.9	0.79	359.7	0.83	373.4	0.80	299.9	1.00
Total FTEs	447.5	605.0	0.74	545.0	0.82	576.2	0.78	440.5	1.02

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	72	Health maintenance		Beds set up and staffed	0	Bassinets	13
Discharges	4,249	organization (HMO)	Yes	Discharges	0	Total births	826
Inpatient days	16,196	Preferred Provider		Inpatient days	0	Newborn days	1,617
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	47	2,738	10,466	61.0%	28.7	3.8
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	3	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	3	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	13	811	1,768	37.3%	4.8	2.2
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	3	0	0	0	. %	0.0	.
Mixed intensive care	1	12	700	3,962	90.5%	10.9	5.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	3	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	0	1.0	Radiological services personnel	15	18	25.5
Physicians and dentists	0	0	0.0	Occupational therapists	4	0	4.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	66	63	108.4	Physical therapists	10	4	12.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	1	1.8
Licensed practical nurses	4	6	7.7	Recreational therapists	0	0	0.0
Ancillary nursing personnel	21	15	32.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	2	2.5
Nurse Practitioners	0	0	0.0	All other health professionals	87	34	102.7
Medical records personnel	7	2	8.5	All other personnel	78	64	115.8
Pharmacy personnel	7	3	8.1	-----			
Clinical laboratory personnel	18	8	23.6	TOTAL	321	220	454.1

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$128,113,480	Cash and cash equivalents	\$-3,231,204	Current liabilities	\$9,416,714
Less deductions	55,020,965	Net Patient receivables	14,119,218	Long-term debt	0
Net patient revenue	73,092,515	Other receivables	4,036	Other liabilities	40,580,897
Plus other revenue	1,808,316	Land, bldgs and equip: Net	64,273,369	Subtotal	49,997,611
Total revenue	74,900,831	Other assets	11,064,424		
Less expenses	62,197,858			Unrestricted fund balance	36,232,233
Nonoperating gains/losses	0	Total Assets	\$86,229,843	Total liabilities & fund balance	\$86,229,843
Net Income	\$12,702,973			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$38,462,058]	30.0%	41.7%	0.72	41.8%	0.72	42.6%	0.70	28.9%	1.04
Medical Assistance [\$17,590,614]	13.7%	9.0%	1.52	5.7%	2.43	6.9%	1.98	10.4%	1.32
Commercial [\$61,656,285]	48.1%	43.2%	1.11	48.2%	1.00	44.9%	1.07	53.9%	0.89
All other [\$10,404,523]	8.1%	6.1%	1.33	4.3%	1.87	5.6%	1.46	6.8%	1.19
Deductions as % of Total Gross Patient Revenue									
Medicare [\$29,264,877]	22.8%	23.7%	0.96	25.1%	0.91	25.2%	0.91	20.8%	1.10
Medical Assistance [\$13,745,902]	10.7%	6.0%	1.80	3.6%	2.95	4.7%	2.30	8.1%	1.32
Commercial [\$10,410,992]	8.1%	9.4%	0.86	11.2%	0.73	6.8%	1.19	10.3%	0.79
Charity care [\$1,108,749]	0.9%	1.2%	0.72	0.8%	1.04	1.3%	0.68	0.9%	0.96
All other [\$490,445]	0.4%	1.4%	0.27	0.4%	0.90	0.7%	0.53	0.1%	2.89
Total deductions [\$55,020,965]	42.9%	41.7%	1.03	41.2%	1.04	38.7%	1.11	40.3%	1.07
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.4%	5.1%	0.47	3.1%	0.78	4.4%	0.55	3.6%	0.66
Net gains/losses as % of net income	0.0%	5.3%	0.00	-1.6%	0.00	-1.2%	0.00	-16.7%	0.00
Expenses as % of Total Expenses									
Salary/fringe benefit[\$23,358,217]	37.6%	47.8%	0.79	47.5%	0.79	52.1%	0.72	42.9%	0.88
Supplies and services[\$25,920,699]	41.7%	40.5%	1.03	40.3%	1.03	34.6%	1.20	34.2%	1.22
Capital component [\$9,226,142]	14.8%	8.7%	1.70	9.2%	1.62	10.2%	1.45	16.9%	0.88
Bad debt [\$3,692,800]	5.9%	3.0%	1.99	3.0%	1.98	3.1%	1.91	6.0%	0.99
Fiscal Statistics									
Operating margin	17.0%	6.1%	2.80	11.4%	1.49	6.4%	2.67	24.0%	0.71
Total hospital profit margin	17.0%	6.4%	2.66	11.2%	1.51	6.3%	2.70	21.3%	0.80
Return on equity	35.1%	10.0%	3.50	15.1%	2.32	10.0%	3.51	53.7%	0.65
Current ratio	1.2	2.5	0.46	2.4	0.49	2.3	0.51	1.2	0.97
Days in net patient accounts receivable	70.5	57.8	1.22	62.4	1.13	60.2	1.17	.	.
Average payment period	60.4	52.6	1.15	64.0	0.94	62.1	0.97	63.5	0.95
Equity financing	42.0%	56.2%	0.75	58.1%	0.72	51.1%	0.82	32.6%	1.29
Long-term debt to equity ratio	0.0	0.5	0.00	0.4	0.00	0.6	0.00	0.0	.
Times interest earned	5.4	5.0	1.08	10.0	0.54	4.4	1.24	5.8	0.94
Total asset turnover	0.9	0.9	0.99	0.8	1.11	0.8	1.07	0.9	1.02
Average age of plant: years	4.1	9.5	0.43	9.0	0.45	8.0	0.51	3.8	1.07
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	24.5%	.
Output gross rev (% of total gross pt. rev)	56.3%	44.1%	1.28	50.4%	1.12	54.1%	1.04	57.0%	0.99
Net Revenue Statistics									
Inpatient net revenue per discharge	\$7,095	\$7,870	0.90	\$6,978	1.02	\$6,036	1.18	\$5,916	1.20
Inpatient net revenue per day	\$1,861	\$1,834	1.01	\$1,532	1.22	\$1,554	1.20	\$1,817	1.02
Outpatient net rev per visit	\$559	\$343	1.63	\$365	1.53	\$385	1.45	\$349	1.60